

Press Release

Finadvice Brazil is established as the first step for Finadvice as part of the buildout of its Latin American operations

Finadvice is pleased to announce the incorporation of Finadvice Brasil Ltda, the opening of its Brazilian office in São Paulo and the appointment of Carlo Capponi as the Managing Director in charge, with a broader mandate to develop the Finadvice group's operations in Latin America

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The Finadvice Group (www.finadvice.eu), a leading European M&A and corporate finance advisory firm with longstanding expertise in the energy, infrastructure and sustainability sectors, along with its broad access to strategic/financial investors globally, is pleased to announce the incorporation of Finadvice Brasil Ltda and the opening of its Brazilian office in São Paulo.

Finadvice Brasil will be led by Carlo Capponi who joins from UBK Consulting as a Managing Director in charge of a broader mandate to develop the Finadvice's Latin American operations in view of the growing attractiveness of the region for strategic and financial investors from Europe and North America.

Carlo brings a wealth of experience in originating, structuring and executing advisory and M&A transactions in Europe and the Americas and a valuable network of contacts in Brazil and Latin America having him and his team regularly had business in the region over the last twenty years. Carlo is a fluent Brazilian Portuguese and Spanish speaker besides being both a German and an Italian national and mother-tongue. He holds a Doctor Degree in Business Administration from Bocconi University of Milan (Italy) – where he also taught Strategic Planning and Technology Management in the late 90's – and looks back to 30+ years of consulting experience on a global basis. Carlo will be based out of São Paulo starting from November 2020.

“With a 22-year track-record of bringing value to corporates and investors in the energy & utilities sector, both on infrastructure and on technology deals, across a broad range of transaction services, including sell- and buy-side assignments, due diligence and financial appraisal work, placement of rounds of equity finance, structuring of investment vehicles, advisory on joint-venture and cooperation agreements and business development, Finadvice is best placed to provide technical expertise and sector understanding to market participants in Latin America as well” commented Carlo Capponi.

“Carlo's understanding of renewable energy and energy-tech transactions in the US and Latin America and its consulting and business development expertise are uniquely suited to the Finadvice's business model and market positioning. We believe that this will be conducive to a successful market entry in Latin America and will bring value to our clients, particularly in Southern Europe” added Pier Paolo Raimondi, managing partner of Finadvice Mediterranean, which will form with the Latin American operations a single unit for organizational purposes within Finadvice. “With new offices in São Paulo and hopefully soon in Bogotá and Santiago, we aspire to a meaningful presence across the region.”

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