

Corporate Finance Advisory





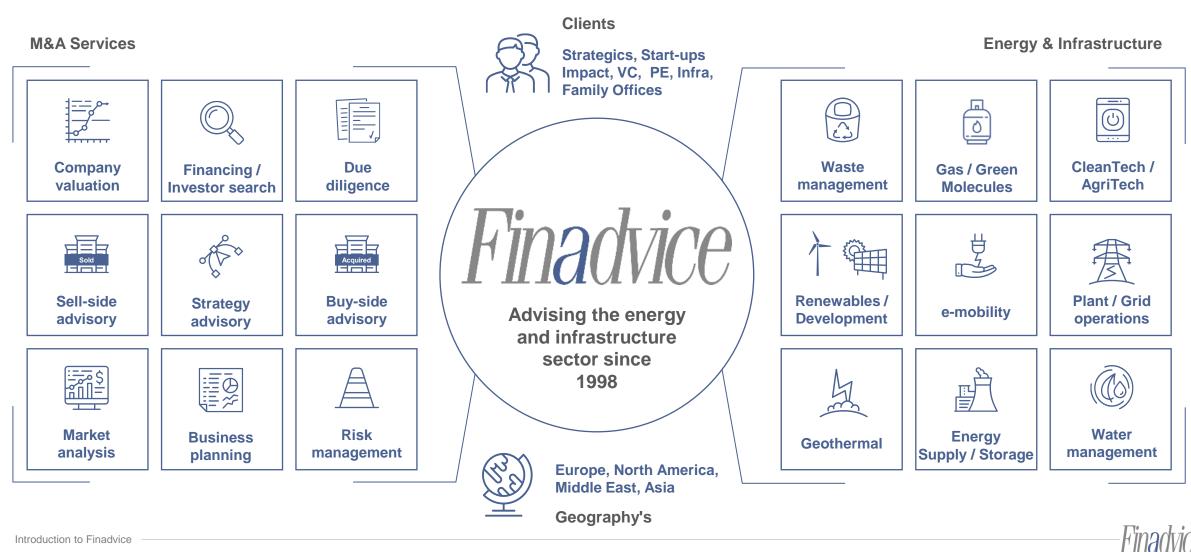
## Introduction to Finadvice – Your experienced partner in Corporate Finance



Advising the energy and infrastructure sector since 1998



## Finadvice: an experienced partner that combines M&A advisory and fund raising capabilities



Introduction to Finadvice

## Finadvice: a strong partner with the know-how for efficient and sustainable project solutions



## Experience combined with entrepreneurial spirit

- » Successful completion of over 500 projects
- » High team seniority with 20 to 30+ years of professional experience
- » Managing directors are involved in daily project work and act as relationship managers to clients



## Strong network across Europe and beyond

- » Strong relationships with all relevant investor types
- » Long-term relationships with leading companies in the energy and sustainability industry
- » Partnerships with various advisory and consulting firms around the world

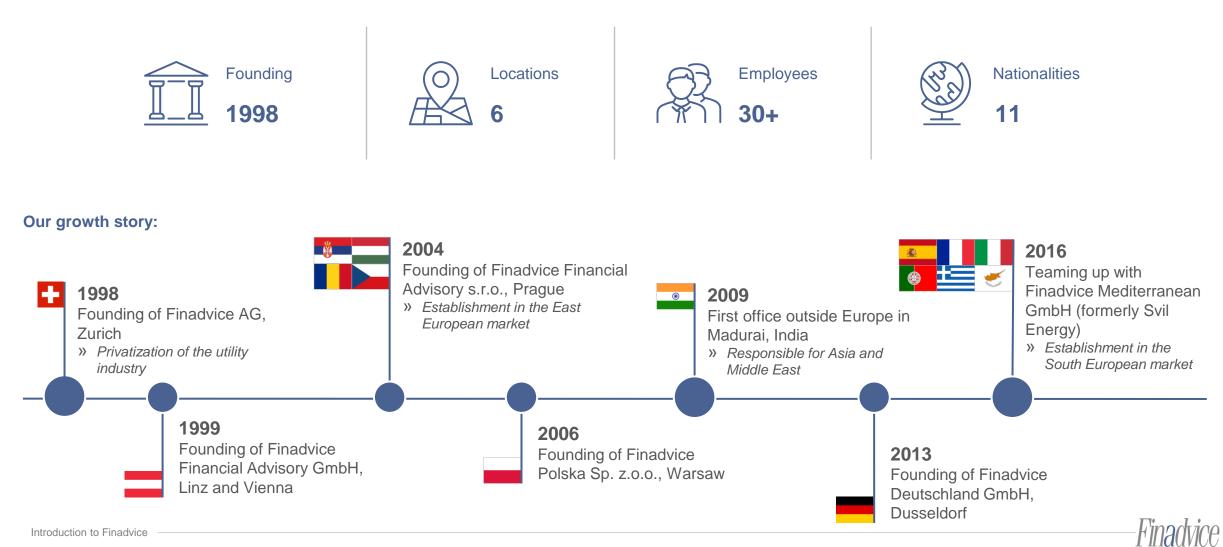


### **Industry focus**

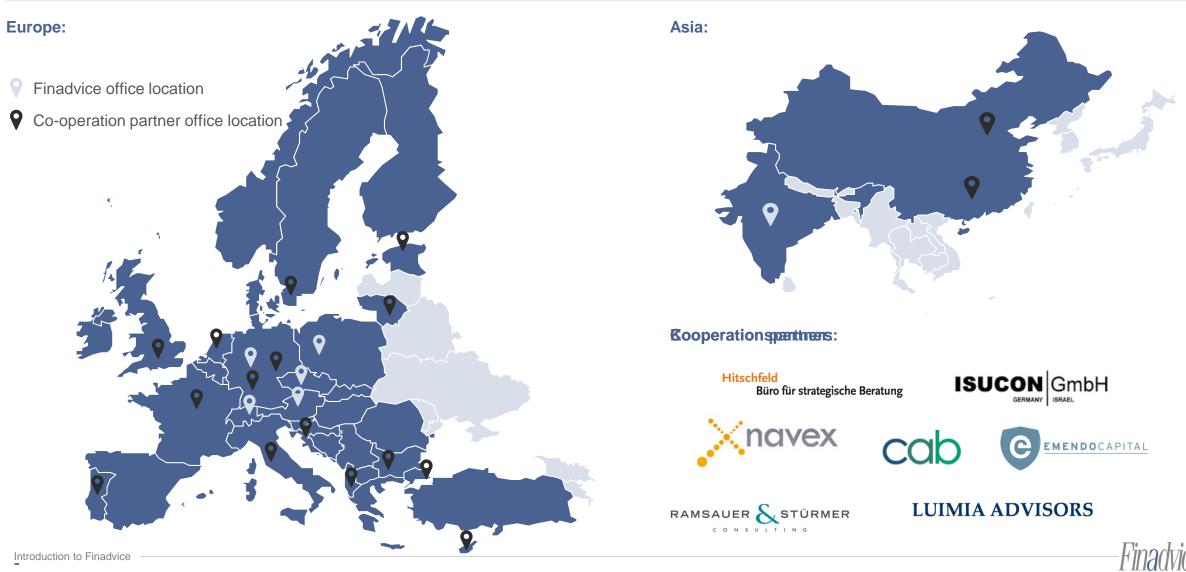
- » In-depth knowledge of the energy markets and sustainability ecosystems
- » Sound understanding of technology, operations and regulation
- » Cross-border transaction experience in the energy and sustainability sector



## Finadvice: a strong player steadily expanding its international market position



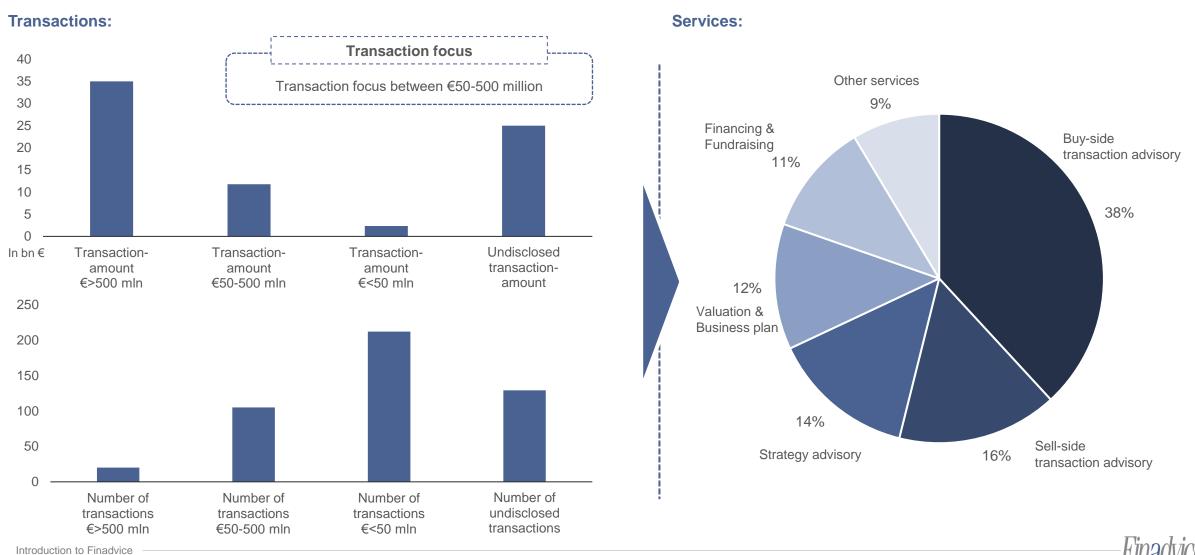
## Finadvice: five offices in Europe and one in Asia, co-operation partners in many countries



Introduction to Finadvice



## Finadvice: 500+ projects worth over €75 bn within the last 24 years



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## Finadvice: proud of its long-standing partnerships with its regional & international customer base



Introduction to Finadvice

## The Finadvice management team stands out with over 200 years of professional expertise



Hans Poser Founder & Managing Director Zurich

**Experience**: 30 years, thereof 25 years at Finadvice

**Specialization**: Energy and infrastructure, energy trading, storage, PtX, cleantech

**Region**: Western Europe and China



Manfred Lerley Founder & Managing Director Zurich / Prague

**Experience**: 29 years, thereof 25 years at Finadvice

Specialization:

Energy and infrastructure, wind development and project financing

**Region**: Austria, Eastern Europe, Germany **Experience**: 23 years, thereof 20 years at Finadvice

**Jan Strobel** 

Managing Director

Zurich

Specialization: Energy services, water management and renewables

**Region**: Germany, Austria, Switzerland, Benelux **Experience**: 19 years, thereof 17 years at Finadvice

Felix ab Egg

Managing Director

Zurich

**Specialization**: Renewable energies and grid infrastructure

**Region**: Switzerland, Germany, France



Fritz Lehner Managing Director

**Experience**: 25 years, thereof 22 years at Finadvice

**Specialization**: infrastructure, water and waste management

**Region**: Germany, Austria, Switzerland, Benelux



## The Finadvice management team has completed 500 projects in more than 25 countries



Ralf Hülsmann Managing Director Dusseldorf

Murali Babu Managing Director Madurai

**Experience**: 20 years, thereof 9 years at Finadvice

**Specialization**: Energy and technology industry

**Region**: Germany, Benelux, Asia **Experience**: 23 years, thereof 13 years at Finadvice

**Specialization**: Oil, agro chemical, telecommunication industry

**Region**: India, UAE, Western Africa **Experience**: 29 years, thereof 7 years at Finadvice

**Pier Paolo Raimondi** 

Senior Advisor

Mediterranean

**Specialization**: Energy and infrastructure industry, family offices

**Region**: Southern Europe **Experience**: 37 years, thereof 9 years at Finadvice

**Specialization**: Energy services, gas, financing, new business models

**Jeffrey Altman** 

Senior Advisor

Zurich / London

**Region**: UK, Europe, USA, Australia, China



Ingo Queiser Senior Advisor Zurich / Frankfurt

**Experience**: 26 years, thereof 3 years at Finadvice

**Specialization**: Clean-tech and renewable, venture capital

Region: Western Europe



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# Strong expertise and support through our Senior Advisory Council, featuring experienced managers from the energy and utilities industry



#### **Gianni Operto**

A veteran utility and clean-tech expert, based out of Zurich and currently acting as the President of AEE Suisse, the Industry Association of Renewables and Efficiency Industries in Switzerland and as a Non-Executive board member at several companies in Germany and Switzerland. Formerly, Mr. Operto was a private equity investor at Good Energies, a venture capitalist at Emerald Technology Ventures, the President and CEO of EWZ, the Zurich municipal electric utility and a long-standing client of Finadvice and held various senior positions with worldwide responsibility at ABB Power Generation. Mr. Operto is a graduate (MS Mech. Eng.) of the ETH Zurich and has completed executive education at LBS.



#### **Dr. Uwe Kolks**

Former member of the Management Board of E.ON Energie Deutschland, where he was responsible for the Germany-wide private customer business until 2018 and subsequently for the product, marketing and digital department. Between 2019 and 2022, Uwe Kolks lead the integration of E.ON and innogy as the Transformation Officer for the German sales business. He found his way into the electricity and gas business as a management consultant at Roland Berger & Partner International Management Consultants. Uwe Kolks studied business administration and completed his doctorate as a research assistant at the Justus Liebig University in Gießen.



#### **Nicola De Sanctis**

An accomplished senior executive in the energy and utilities sector in Italy, based out of Milan and Bari and currently acting as the Vice-Chairman, CEO and General Manager of Acquedotto Pugliese, the largest water business in Italy and as a Non-Executive Chairman at Delos Power, the Management Company of the infrastructure fund TAGES HELIOS, the third largest photovoltaic player in Italy by assets. Formerly, Mr. De Sanctis was the Chairman and CEO of E.ON Italia, the CEO of IREN the CEO of Edison Energie Speciali, the CEO of the Edison gas business, a Managing Director of Waste Management Italia and held various senior positions at Agusta and Baxter. Mr. De Sanctis is a graduate (MS in Nuclear Eng.) with honors of the University of Pisa and holds an MBA from INSEAD in Fontainebleau.

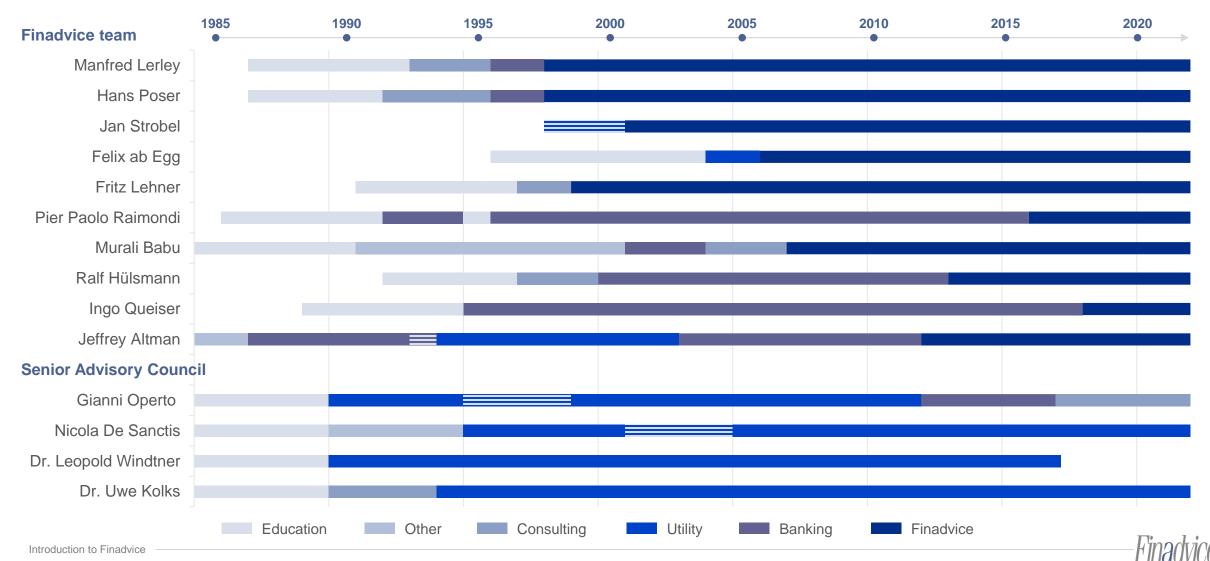


#### **Dr. Leopold Windtner**

A qualified expert in the energy and electricity sector based in Linz, Austria. Mr. Windtner serves as supervisory board chairman and member of several Austrian companies and was for many years chairman of the board and general director of Energie AG Oberösterreich (formerly Oberösterreichische Kraftwerke AG), a long-standing client of Finadvice. Formerly, Mr Windtner held the position of President and then Vice President of the Austrian Electricity Companies Association (Österreichs Energie). Above that Mr. Windtner was active as the President of the Austrian Football Association and Vice President of the Federal Sports Organization. Mr. Windtner graduated in commercial science from the University of World Trade in Vienna and received his doctorate from the Vienna University of Economics and Business.



# High seniority with 20+ to 30+ years of professional experience as well as a long-standing corporate affiliation



## Finadvice transactions from 1999 to 2005

📕 🖞 1999	<b>+</b> <sup>‡</sup> 1999	<b>+</b> <sup>#</sup> 1999	1999	1999	<b>世</b> 2000	2001	<b>+</b> 2002
Energie AG Oberösterreich	Enron	Enron	Kelag	EDF	State of Upper Austria	Électricité de France	Elektra Birsek Münchenstein
Acquisition of a stake in Stadtwerke Salzburg and merger with SAFE to form Salzburg AG	Set up of an electricity trading cooperation with Elektrizitätswerk Zurich	Set up of an electricity trading cooperation with Industrielle Werke Basel	Acquisition of 100% of the subsidiary Wärmebetriebe GmbH	Analysis and modelling of European electricity wholesale market	Partial privatisation of 25.1% of Energie AG Oberösterreich	Valuation of a Slovakian gas company	Setup of a trading joint venture
ENERGIEAG	Angell.	hunger.	kelag	Stedf		Stedf	<b>I ≓ : M</b>
Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Strategy advisory	Sell-side advisory	Valuation	Buy-side advisory
世 2002	世 2002	<b>十</b> <sup>.</sup> 世   2002	2003	2003	2004	世 2004	世 2004
Energie Baden- Württemberg AG	Energie AG Oberösterreich	Elektrizitätswerk der Stadt Zürich	Energie AG Oberösterreich	Energie AG Oberösterreich	E.ON Energie AG	Energie Baden- Württemberg AG	Energie Baden- Württemberg AG
Acquisition of 25.1% in Heilbronner Versorgungs GmbH	Acquisition of 49.9% in Stadtwerke Wels	Selection of Statkraft as strategic trading partner	Acquisition of 95.2% in the Czech water company VaK JC	Acquisition of 58.3% in the Czech water company VaK Beroun	Acquisition of REC assets from Energie AG in the Czech Republic	Increase in stake from 24.9% to 40% in Stadtwerke Weinheim	Acquisition of 15.05% in MVV Energie AG
— ՀոՑա		<u>ewz</u>			eon	— ՀոՑա	— ՀոՑա
Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy/Sell-side advisory	Buy-side advisory	Buy-side advisory
2004	2004	+ <sup>#</sup> 2004	<u>ل</u> کے 2004	2004	<b>(b</b> ) 2004	2005	2005
Energie AG Oberösterreich	Energie AG Oberösterreich	Elektrizitätswerk der Stadt Zürich	Veolia Water Deutschland	Veolia Water Systems	Veolia Water Systems	SMB Wageneder	Dalkia GmbH
Acquisition of waste management activities of RWE Umwelt AG in Hungary	Acquisition of waste management activities of RWE Umwelt AG in the Czech Republic	Valuation and renegotiation of electricity contracts and power plant participations	Acquisition of 74.9% in Braunschweiger Versorgungs- AG	Acquisition of the domestic business of WABAG Germany from VA Tech	Acquisition of the domestic business of WABAG France from VA Tech	Sale of all shares in the company to financial investors	Sale of parts of the German facility management business to Gegenbauer
	ENERGIEAG	<u>ewz</u>					
Buy-side advisory	Buy-side advisory	Valuation	Buy-side advisory	Buy-side advisory	Buy-side advisory	Sell-side advisory	Buy-side advisory

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## Finadvice transactions from 2005 to 2006

2005	2005	2005	<b>•</b> 2005		2005	₩ 2005	2005
Dalkia GmbH	Energie AG Oberösterreich	Energie AG Oberösterreich	Taurino Traktion GmbH	J.C. Neckermann GmbH & Co. KG	AVE	BVT	E.ON Czech Holding
Acquisition of 10 biogas projects	Acquisition of 3 water assets in the Czech Republic	Acquisition of 44.8% in the Hungarian waste company Zöldfok Rt.	Set-up and financing of start- up company for rail cargo	Financing of a biodiesel plant with a capacity of 100,000 tons p.a.	Acquisition of animal incineration plant TKV Regau	Advice to the private investors bvt and VASA in the restructuring process of Stadtwerke Cottbus	Raiffeisen Impuls Leasing bought 100% in EFIS a.s.
		ENERGIEAG	transports	JCN	AVE	GVA	eon
Buy-side advisory	Buy-side advisory	Buy-side advisory	Target/Investor search	Sell-side advisory	Buy-side advisory	Strategy advisory	Sell-side advisory
世 2006	2006	2006	2006	2006	2006	2006	世 2006
Energie Baden- Württemberg AG	AVE	Energie Baden- Württemberg AG	Republic of Macedonia	AVE	E.ON Czech Holding	Energie Baden- Württemberg AG	Stadtwerke Düsseldorf
Acquisition of 10% in Stadtwerke Schwetzingen	Acquisition of 100% in Austrian waste company Eigl	Acquisition of 50% in Gasversorgung Sachsenheim	Sale of 90% in ESM AD Elektrostopanstvo na Makedonija to EVN AG	Acquisition of 100% in the Austrian waste companies Bachleitner and Faltinger	Acquisition of shares in the Czech gas company JCP	Audit of a management data base	Acquisition of Remondis Bergische Region through its participation ATG & Rosendahl
—€ո₿₩	AVE	— ԸոՑա		A/V/E	eon	—- ℇոՑሠ	Stadtwerke Düsseldorf
Buy-side advisory	Buy-side advisory	Buy-side advisory	Sell-side advisory	Buy-side advisory	Buy/Sell-side advisory	Strategy advisory	Buy-side advisory
<u></u>	世 2006	<b>+</b> 2006	世 2006	2006	2006	世 2006	2006
Stadtwerke Düsseldorf	Energie Baden- Württemberg AG	Regio Energie Solothurn	Energie Baden- Württemberg AG	AVE Czech Republic	Arriva	Energie Baden- Württemberg AG	AVE Czech Republic
Acquisition of Remondis branch in Langenfeld through its participation AWISTA GmbH	Acquisition of 30% in Stadtwerke Bad Herrenalb	Valuation and renegotiation of electricity contracts and power	Merger of assets with Energieversorgung Rottenburg	Acquisition of communal waste company TSM Ústí nad Labem	Acquisition of 100% in bus company Transcentrum bus, spol. s.r.o.	Acquisition of 50% of Energieversorgung Gaildorf from Thüga	Acquisition of waste company Kattenbeck s.r.o.
Stadtwerke Düsseldorf 关	—−ℇոՑѠ	plant participations	— ԸոՑա	A/V/E		— ԸոՑա	A/V/E
Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory

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## Finadvice transactions from 2006 to 2008

2006	2006	2006	2007	2007	2007	2007	2007
AVE Czech Republic	AVE Czech Republic	AVE Czech Republic	AVE Czech Republic	AVE Czech Republic	AVE Czech Republic	Energie AG Oberösterreich	Arriva
Acquisition of waste company REKKA s.r.o.	Acquisition of waste company TESCO Jindřichůc Hradec	Acquisition of waste company Frymes Technické služby s.r.o.	Acquisition of a a waste company TSM Kolín	Acquisition of a a waste company ZSS a.s.	Acquisition of a waste company Fortygo s.r.o.	Acquisition of a heat company Kremnické tepelné hospodárstvo	Acquisition of 100% in bus company Bosak Bus, spol. s.r.o.
A/V/E	A/V/E	AVE	A/V/E	A/V/E	AVE		
Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory
2007	2007	2007	2007	2007	• <u>-</u> 2007		<b>2007</b>
Arriva	Dalkia	GuD Timelkam GmbH	Power Tower Leasing	Croma Pharma	AVE Slovakia	Meinl Internat. Power	Energie Baden- Württemberg AG
Acquisition of 100% in bus company Osnado, spol. s.r.o.	Acquisition of 100% in Biomassekraftwerk Delitzsch	Sale of 30% generation capacity of the 400MW gas and steam plant Timelkam	Arrangement of Financing of the new Energie AG headquarters ("Power Tower Leasing")	Acquisition of 100% in the optical business of the French company Cornéal	Acquisition of a majority in a waste company VODS	24% participation in Vasarosnameny CCGT power plant project (subcontractor)	Merger of distribution assets in Calw into Energie Calw GmbH
	dalkia GROUPE EDF	ENERGIEAG		Croma est. 1976	AVE	<b>Meini ∜</b> international Power	— ՀոՑա
Buy-side advisory	Buy-side advisory	Sell-side advisory	Target/Investor search	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory
2008	<b>2008</b>	2008	2008	2008	2008	世 2008	2008
Arriva	Dalkia	EWZ	Sustec Industries	AVE Czech Republic	AVE Czech Republic	Energie Baden- Württemberg AG	AVE Czech Republic
Acquisition of 100% in bus company Eurobus Invest Holding	Acquisition of ABB division Distributed Energy	Acquisition of three wind turbines in Crussow from financial investor	Sale of the CCGT CHP plant in Schwarze Pumpe to Atel	Acquisition of a waste company from Remondis CZ	Acquisition of the waste company Odpady 98 s.r.o.	Acquisition of 50% of Energieversorgung Gaildorf from Thüga	Acquisition of the waste company Plast Servis
		ewz		AVE	A/V/E	— ԸոՑա	A/V/E
Buy-side advisory	Buy-side advisory	Buy-side advisory	Sell-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory

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## Finadvice transactions from 2008 to 2010

2008	2008	2008	2008	2008	2008	2008	世 2008
Energie AG Oberösterreich	Energie AG Oberösterreich	Energie AG Oberösterreich	BS Energy	AVE Czech Republic	Eduard Kettner GmbH	SBM Mineral Processing GmbH	Fair Energy GmbH
Acquisition of a heat company in Vimperk	Acquisition of the heat company Sateza	Acquisition of the water company 1.JVS	Investment decision regarding the construction of a CCGT plant	Acquisition of the waste company Komunální služby Hořovice s.r.o.	Sale of 82,7% of Eduard Kettner GmbH to Schmid Industrieholding GmbH	Sale of 60% of SBM Mineral Processing GmbH to the Management	Acquisition of 40% in IFEA – "Institut für Energieausweise GmbH"
			<b>BS</b> ENERGY	AVE	Rettner		FairEnergie
Buy-side advisory	Buy-side advisory	Buy-side advisory	Business planning	Buy-side advisory	Sell-side advisory	Sell-side advisory	Buy-side advisory
<u> </u>	<b>+</b> 2009	<b>+</b> 2009	<b>+</b> 2009	2009	2009	2009	2009
EAG Oberösterr and OÖ Ferngas AG	Swisspower	Energie Thun AG	BS Energy	FACC AG	Karriere.at Informations- diensteistung GmbH	Nutzfahrzeuge Rohr GmbH	Soravia Group
Asset swap in OÖ Ferngas AG with OMV AG	Renewable energy opportunities review	Electricity procurement strategy and contract valuation	Valuation of electricity procurement contract	Sale of 91% of FACC AG to the Chinese investors XAC and ATL	Sale of 49% of karriere.at GmbH to jobs.ch AG	Sale of 100% of shares to VMS GmbH and Oberbank Opportunity Fonds	Acquisition of 100% of VVT Vermögensverwaltung GmbH
	swisspower	energie thun	BS ENERGY	FACC	A/V/E	SPEZIALFAHRZEUGE	SORAVIA
Asset swap advisory	Strategy advisory	Advisory / Valuation	Valuation	Sell-side advisory	Sell-side advisory	Sell-side advisory	Buy-side advisory
2009	2009	2009	2009	2009	2009	2010	<b>1</b> 2010
Saatbau Linz OÖ Landes Saatbau- genossenschaft	Energie AG Teplo	Energie AG Water	AVE Czech Republic	AVE Czech Republic	Energie AG OÖ Wärme GmbH	Wasserwerke Zug AG & Energie Thun AG	Erdgas Zürich AG
Acquisition of 80% of the Polish Centrala Nasienna Sp. z 0.0.	Acquisition of the heat company Tehor s.r.o.	Acquisition of three wind turbines in Crussow from financial investord	Acquisition of the incinerator company Synthos Kralupy	Acquisition of the waste company Ropo s.r.o.	Investment in Geothermie Ried Bohrung GmbH	Acquisition of a stake in BVT Windpark Sustrum /Renkenberge GmbH & Co. KG with 48MW	Acquisition of a majority stake in geothermal company Thermatech AG
SAATBAU Saat gut, Ernte gut.	<b>ENERGIEAG</b>	ENERGIEAG	AVE	A/V/E	ENERGIEAG	energie thun	erdgaszürich
Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Valuation	Buy-side advisory	Buy-side advisory

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## Finadvice transactions from 2010 to 2012

2010 🗮	2010	2010	2010	· · · · · · · · · · · · · · · · · · ·	<b>+</b> 🖞 2011	2011	<b>+</b> 2011
Q-Cells Clean Sourcing GmbH	Ebner Industrieofenbau	Augustin Network	OÖ Biodiesel GmbH	SolarFuel GmbH	Swisspower	Hideal Partners	LKW Liechtenstein- ische Kraftwerke
Sale of Q-Cells Clean Sourcing GmbH to Terajoule Energy	Acquisition of the heat company Sateza	Acquisition of the Logwin Road&Rail business	Investment decision regarding the construction of a CCGT plant	First external capital increase with strategic and private investors	Set-up of holding company Swisspower Renewables	Disposal of a portfolio of biogas power plants	Closing of long-term power contract
QCELLS	<b>EBNER<sup>®</sup></b>	PUGUSTIO	Oberösterreichische Biodiesellager		swisspower	HIDEAL	
Sell-side advisory	Buy-side advisory	Buy-side advisory	Sell-side advisory	Buy-side advisory	Sell-side advisory	Sell-side advisory	Buy-side advisory
2011	2011	2011	2011	2011	2011	2011	2011
SWH Strom und Biomasse aus Holz GmbH	SWH Strom und Biomasse aus Holz GmbH	SWH Strom und Biomasse aus Holz GmbH	SWH Strom und Biomasse aus Holz GmbH	SWH Strom und Biomasse aus Holz GmbH	Navex GmbH	AVE Czech Republic	AVE Czech Republic
Sale of Alternative Energie Salzburg GmbH to Kelag Wärme GmbH	Sale Biowärme Friesach GmbH to Kelag Wärme GmbH	Sale of 3MW biomass heating plant Mondsee to Kelag Wärme GmbH	Sale of 2MW biomass heating plant Aflenz to Leopold MS.Transporte	Sale of 1MW biomass heating plant Pfunds to GEM mbH	Creation and financing of online power broker	Acquisition of the landfill company Zitas s.r.o.	Acquisition of the waste company EKO BIO s.r.o.
Sell-side advisory	Sell-side advisory	Sell-side advisory	Sell-side advisory	Sell-side advisory	Investor search	Buy-side advisory	Buy-side advisory
	2011	世 2012	<b>-</b> ∎ 2012	<b>+</b> 👌 2012	2012	2012	2012
IBA, WWZ, LKW	IWB	pepcom GmbH	SW Schaffhausen und Neuhausen a. Rhf.	Erdgas Zürich AG	Veolia Wasser	OÖ.Gas-Wärme GmbH	SWH Strom und Biomasse aus Holz GmbH
Acquisition of 24% in Repartner AG	Acquisition of a portfolio of wind power plants	Acquisition of 100% of HLkomm from Stadtwerke Leipzig	Preparation of public referendum on renewable investments	Acquisition of majority of etwag	Defence of BWB against Federal Cartel Office	Acquisition of 100% of shares of Biowärme B3 GmbH	Sale of Biomasseheiz- kraftwerk SBH-Ennsdorf
	IWD	pepcom	STÄDTISCHE WERKE NUU-KUSINVAN KERNALL	erdgaszürich		DAS RUCKGRAT DER ERDGASVERSORGUNG	KIAITWEIK SBH-ENNSOOF
Buy-side advisory	Buy-side advisory	Buy-side advisory	Strategy advisory	Buy-side advisory	Buy-side advisory	Buy-side advisory	Sell-side advisory

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## Finadvice transactions from 2012 to 2015

2012	2012	<b>+</b> 2012	<b>+</b> 🙆 2012	2013	<b>+</b> 🛍 2013	🔞 2013	2013
AVE Czech Republic	NOVOFRUCT SK, s.r.o.	Swisspower Renewables	Erdgas Zürich AG	Dalkia GmbH	Kleinkraftwerk Birseck AG	Hamburger Wasser	ETOGAS GmbH
Acquisition of the waste company ADOS a.s.	Sale of 70% of a leading process food producer Novofrucht s.r.o.	Asset Management and project financing of wind farm Hof	Acquisition of the gas utility GASWERK HERISAU AG	Sale of German CHP portfolio to Enercity Contracting	Acquisition of a PV-Project with 2MWp on a building of Feldschlösschen	Renewable investment options	Delivers the first and the world's largest Power-to-Gas- plant with 6MW to Audi AG
A/V/E	novofruct	swisspower	erdgaszürich		CEREBE AC		ETOGAS smart energy conversion
Buy-side advisory	Sell-side advisory	Asset management	Buy-side advisory	Sell-side advisory	Buy-side advisory	Sell-side advisory	Business planning
(6) 2013	🕂 🖞 2013	2013	2014	<b>+</b> 🔞 2014	<b>+</b> 2014	2014	<b></b> 2014
Veolia Wasser	EWZ	Ago Energie + Anlagen	River Basin Energy Inc.	ККВ	Migros- Pensionskasse	Edison Electric Institute	Swisspower Renewables AG
Sale of 50% RVB (24.95% in Berliner Wasserbetriebe) stake to Land Berlin	Restructuring of power trading and sales division	Disposal of a biomass project.	Cooperation with BSIEnergy for testing the co-firing of bio coal in conventional power plants	Market-entry strategy for the Italian hydro market	Second Opinion on evaluation of an Infrastructure Fund	Study on German energy transition	Acquisition of a wind farm portfolio with a total installed capacity of 150.3MW in Germany
	ewz	<b>OSC</b> Energie + Anlagen En Unternativen der Ritreniz-Inorgio		CEREBE Existence Ersent AC	MPK MIGROS-PENSIONSKASSE	Edison Electric INSTITUTE	swisspower
Sell-side advisory	Strategy advisory	Sell-side advisory	Strategy advisory	Valuation	Buy-side advisory	Strategy advisory	Buy-side advisory
<b>•</b> 2014	2014	<b>+</b> <sup>#</sup> 2014	2014	2014		2015	世 2015
Swisspower Renewables AG	Clean Energy Sourcing	AVE Czech Republic	Superlas International GmbH	Energie AG OÖ & PÜSPÖK Group	Martifer USA	Enerqos	Innowatio SpA
Debt financing for a wind farm portfolio with a total installed capacity of 150.3MW in Germany	Simulation of power storage options	Risk management of power trading and sales	Sale of international hose sales company to Trelleborg AB	Acquisition of two wind farms with a total installed capacity of 25.7MW in Austria	Financial valuation of a 1,200MW portfolio of PV projects	Funding of a portfolio of energy efficiency projects	Acquisition of a 12.5% stake in Clean Energy Sourcing AG
swisspower	CLEAN ENERGY SOURCING	ewz_		ENERGIEAG PUSPOK GROUP	MARTIFER SOLAR	ENERGOS	INNOWATIO_
Investor search	Sell-side advisory	Strategy advisory	Sell-side advisory	Buy-side advisory	Valuation	Sell-side advisory	Buy-side advisory

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## Finadvice transactions from 2015 to 2019

2015	2015	@ 2016	2016	·····································	2016	2016	2016
Axpo Power AG	aet	Hamburg Wasser	Hamburg Energie	Innowatio SpA	Gazu GmbH	Luftmeister GmbH	Österreichische Bundesforste AG
Acquisition of 100% of wind farm developer & operator Volkswind GmbH	Disposal of a power generation portfolio (biomass and CHP plants)	Strategic planning	Strategic planning	Acquisition of a 87.5% stake in Clean Energy Sourcing AG.	Sale of 13 CNG stations in Germany and setup of a strategic partnership with Pitpoint BV	A-round capital increase	Fundraising of €36.7 mln for a wind farm with a total installed capacity of 42MW in Austria
axpo	æť	HAMBURG	HAMBURG ENERGIE	INNOWATIO_	Gazu	=luftmeister	OSTERREICHISCHE BUNDESFORSTE WO DIE NATUR ZU HAUSE IST
Buy-side advisory	Sell-side advisory	Valuation	Valuation	Buy-side advisory	Sell-side advisory	Sell-side advisory	Financing
2016	2016	2017	<b></b> <sup>2017</sup>	<b>+</b> 2017	2017	2018	<b></b> 2018
VIVATIS Holding AG	ETOGAS GmbH	BioMa Energie AG	BVT & e-wikom	Swisspower Renewables AG	Volkswagen AG	Luftmeister GmbH	Energie 360° AG
Sale of 100% R & S Gourmet Express Vertriebs GmbH stake to KRÖSWANG GmbH	Sale of all its assets to Hitachi Zosen Inova	Sale of its biomass heating plant in Ernsthofen to EVN AG	Sale of a wind farm with a total installed capacity of 16.8MW to Commerz Real	Fund raising and capital increase of approx. CHF100 mln	Defence of Volkswagen AG in a legal dispute with an energy supplier	Sale of stake in Luftmeister to Danpower Group	Acquisition of 100% of Engine Power Systems Thomsen & Co. GmbH
HIER WÄCHST GUTES	ETOGAS smart energy conversion	BioMa Energie AG	5 Wt	swisspower	$\bigotimes$	=luftmeister	energie360°
Sell-side advisory	Sell-side advisory	Sell-side advisory	Sell-side advisory	Sell-side advisory	Strategy advisory	Valuation	Buy-side advisory
2018	2018	2018	2018	2018	2018	2019	2019
Yousave	Efko Group	Efko Group	Howard Energy Co,.Inc.	Enercity Contracting	NovaJoule Sas	NexWafe GmbH	Mercatus, Inc.
Sale of its energy efficiency and flexibility management business to ENEL X	Sale of stake in Fischer Konserven GmbH to Mamminger group	Takeover of the operational business of Zimmermann Gemüse-verwertungs GesmbH	Sale of 100% of ECS Energieconsulting und Service GmbH, Dresden to Getec Group	Sale of six CNG filling stations to OrangeGas Germany GmbH	Acquisition of a 45MW gas- fired peaking plant	Placement of a €5 mln convertible loan	Strategic Advisory
YOUSAVE	efko	efko	FOR MERA ENERGIE	positive energie	NovaJoule		Mercatus <sup>®</sup> A State Street Company
Buy-side advisory	Sell-side advisory	Buy-side advisory	Sell-side advisory	Sell-side advisory	Buy-side advisory	Sell-side advisory	Strategy advisory

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## Finadvice transactions from 2020 to 2022

<b>2020</b>	2020	· · · · · · · · · · · · · · · · · · ·	2021	2021	<b> </b> 2021	2021	2021
Everwood Capital	VoltStorage GmbH	NexWafe GmbH	Finadvice AG	akvola Technologies GmbH	ProCom GmbH	SVEVIND AB	&ever GmbH
International funding strategy with respect to fund IV and V	Financial advisor to VoltStorage GmbH on a capital increase of €6 mln by Bayern Kapital (among others)	Financial advisory to NexWafe GmbH on its €10 mln capital increase (Round B)	Sale of a 300MW wind project to VSB Group	Asset sale of akvola to Steffen Hartmann Recyclingtechnologien GmbH	Capital increase and sale of 100% of Procom to Volue	Development of renewable power-to-gas plants	Sale of 100% of &ever to Kalera
			Finadvice		ProCom brings transparency		&ever <sup>®</sup>
Strategy advisory	Sell-side advisory	Sell-side advisory	Sell-side advisory	Valuation	Sell-side advisory	Valuation	Valuation
<b> O</b> 2021	<b>+</b> 🙆 2021	2021	2021	<b> @</b> 2021	2021	2022	<b></b> 2022
Volta Trucks AB	Younergy Solar AG	RWTH Aachen Campus West	NovaWatt SAS	Volocopter GmbH	Whysol Investments	KGAL	Infrasolid
Series B €37 mln	Financing round of CHF4 mln by a group of investors	Tender of heating and cooling supply	Financial modelling and strategy €7 mln	Series D €200 mln	Structuring of a €360 mln fund (Lux RAIF) focused on Renewable energy	Acquisition of a 50% stake in GP Joule Projects with a project pipeline of +3000MW	Capital increase and share sale to IST Group
VOLTA TRUCKS	Younergy	зирріу	Nova Watt		WHYS 🚺 L	€KGAL	<b>INFRA</b> SOLID <sup>®</sup>
Financial advisory	Financial advisory	Strategy advisory	Sell-side advisory	Financial advisory	Financial advisory	Buy-side advisory	Sell-side advisory
<b></b> <u>0</u> 2022	2022	<b>1</b> 2022	2022				
Volta Trucks AB	Luftmeister	Mobility	RoBoTec PTC				
Series C €240 mln	Walcher Meßtechnik and Smart Energy Innovationsfonds sold their shares to Danpower	Strategy advisory for the electrification of the largest Swiss car sharing vehicle fleet	Placement of a € 7 million capital increase				
VOLTA TRUCKS	=Luftmeister	mobi <sup>l</sup> ity	ROBOTEC				
Financial advisory	Sell-side advisory	Strategy advisory	Sell-Side Advisory				

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### Office contact details

