

**Corporate Finance
Advisory**



Introduction to Finadvice – Your experienced partner in Corporate Finance

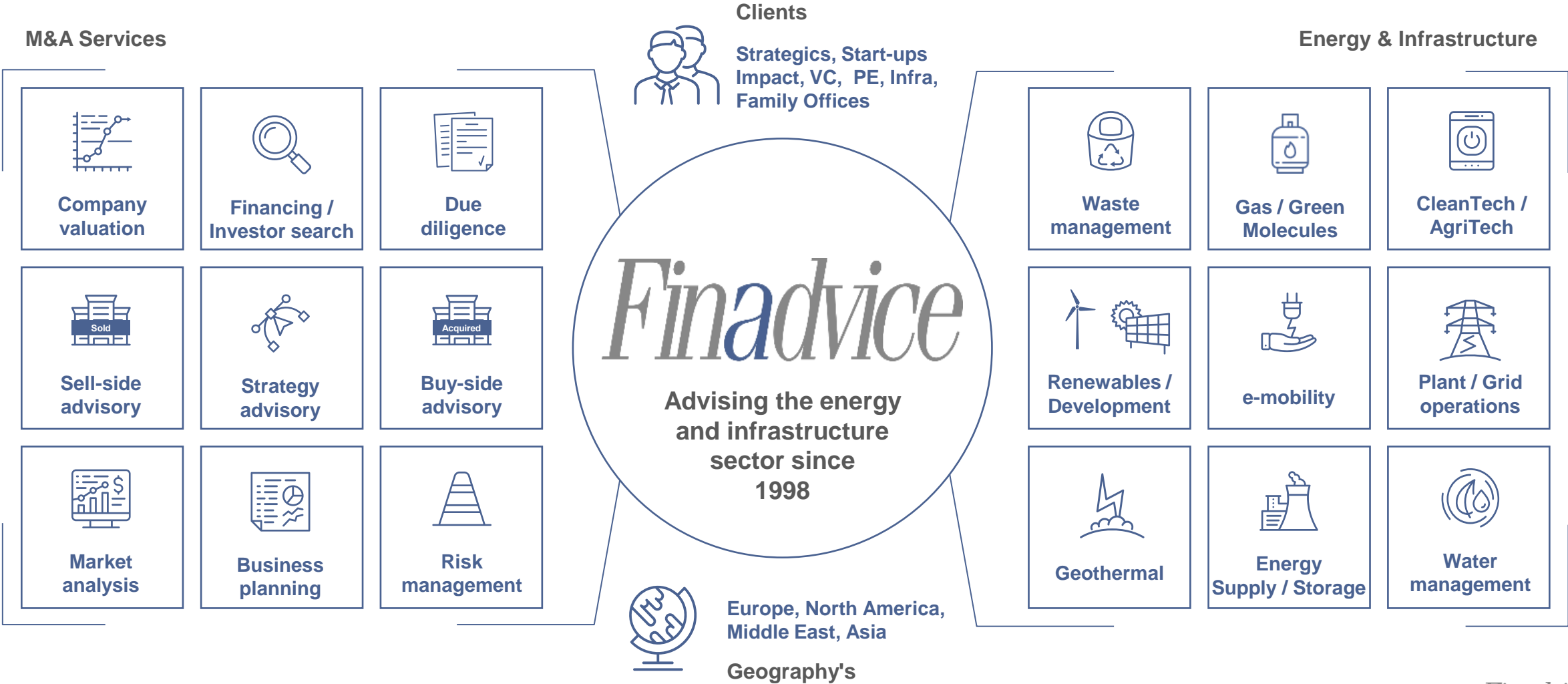


**Energy,
Infrastructure &
Sustainability**



Advising the energy and infrastructure sector since 1998

Finadvice: an experienced partner that combines M&A advisory and fund raising capabilities



Finadvice: a strong partner with the know-how for efficient and sustainable project solutions



Experience combined with entrepreneurial spirit

- » Successful completion of over 500 projects
- » High team seniority with 20 to 30+ years of professional experience
- » Managing directors are involved in daily project work and act as relationship managers to clients



Strong network across Europe and beyond

- » Strong relationships with all relevant investor types
- » Long-term relationships with leading companies in the energy and sustainability industry
- » Partnerships with various advisory and consulting firms around the world



Industry focus

- » In-depth knowledge of the energy markets and sustainability ecosystems
- » Sound understanding of technology, operations and regulation
- » Cross-border transaction experience in the energy and sustainability sector

Finadvice: a strong player steadily expanding its international market position



Founding
1998



Locations
6

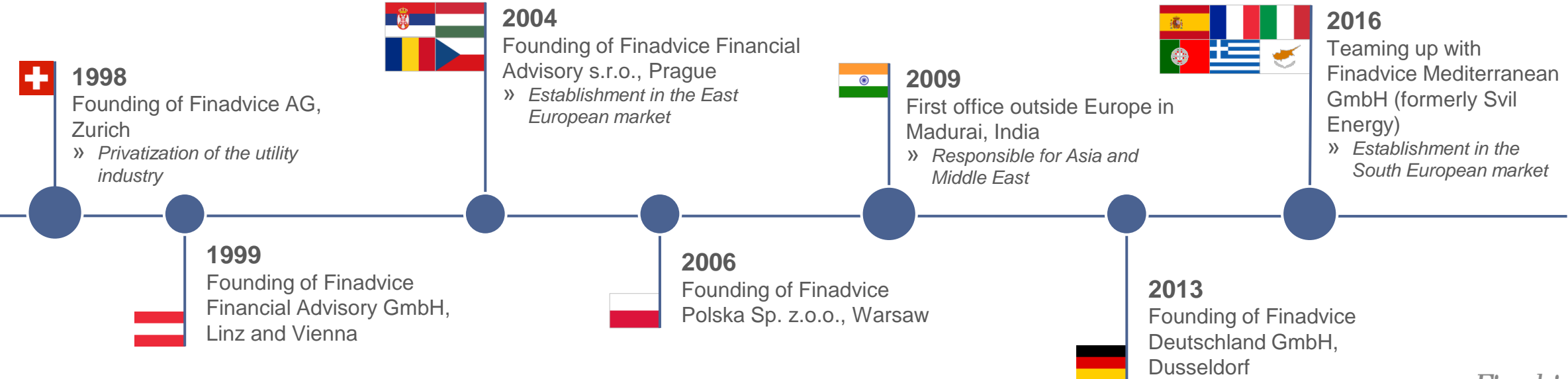


Employees
30+



Nationalities
11

Our growth story:



Finadvice: five offices in Europe and one in Asia, co-operation partners in many countries

Europe:

- 📍 Finadvice office location
- 📍 Co-operation partner office location



Asia:



Kooperationspartners:

Hitschfeld
 Büro für strategische Beratung

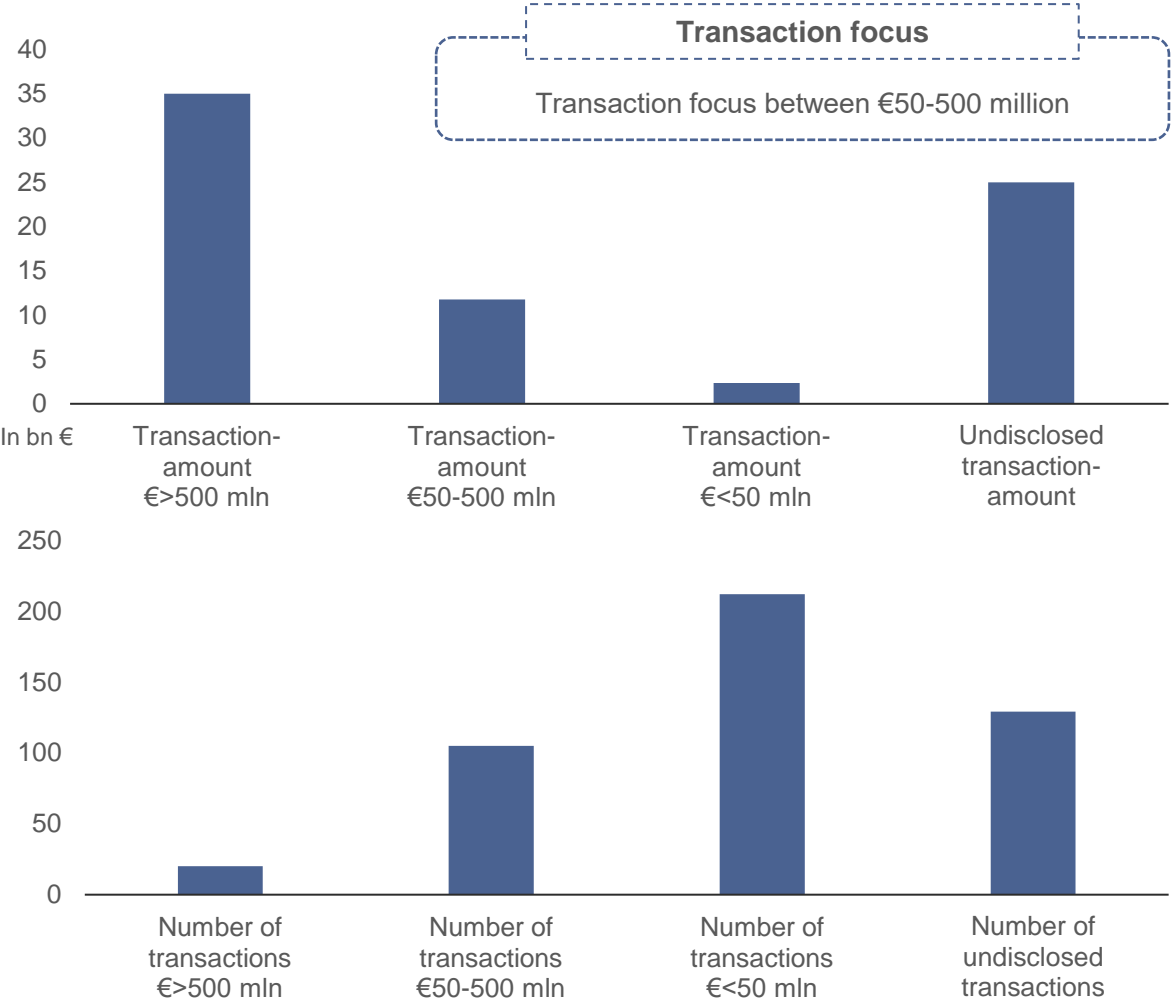
ISUCON GmbH
 GERMANY | ISRAEL

RAMSAUER & STÜRMER
 CONSULTING

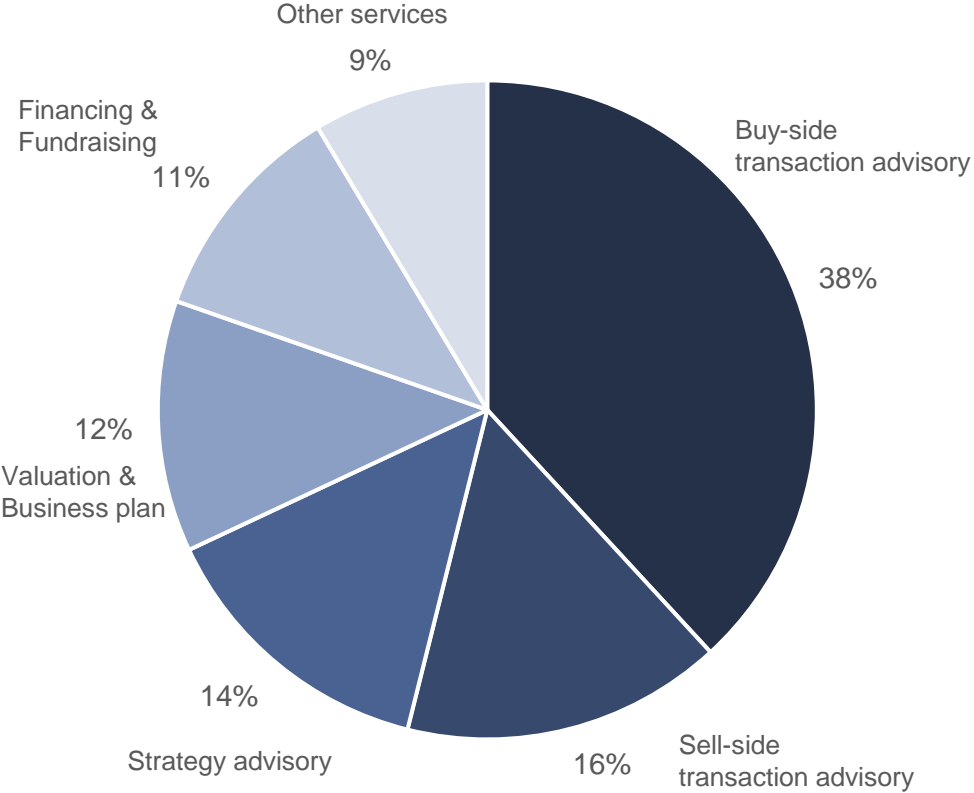
LUMIA ADVISORS

Finadvice: 500+ projects worth over €75 bn within the last 24 years

Transactions:



Services:



Finadvice: proud of its long-standing partnerships with its regional & international customer base

Switzerland & Liechtenstein

ALPIQ, GOFAST, ewb, swisspower, a3po, LKW, energie360°, CREDIT SUISSE, SIE SA, IWB, Energie bewegt, EGL, aventron, REICHMUTH & CO, WZ, energie thun, SWISSGAS, GETEC, ewz.

Deutschland

MWV, VNG, RWE, BayWa r.e., enercity, GASAG, KGAL, BayWa, VOLOCOPTER, EnBW, NEXWAFE, VATTENFALL, Q CELLS, Volkswagen, bvt, e-on, HAMBURG WASSER, BS ENERGY, gazu, DB BAHN, Leipziger Stadtwerke, Luftmeister.

Central and Eastern Europe

e-on, SVE SEVEROMORAVSKÁ ENERGETIKA, TransGas, arriva, e-on Czech.

Northern Europe

VOLTA, NORGER, metrima, STAR Capital, Lyse, KEY DATA, LEDSTIERNAN, VATTENFALL, agder energi.

France & BENELUX

VEOLIA ENVIRONNEMENT, HARVEST WASTE, NovaWatt, connex, edf, Dalkia.

Austria

OMV, ÖSTERREICHISCHE BUNDESFORSTE, AVE, SBI OFFSHORE, PüSPök, SORAVIA, kelag, ENERGIE AG, WDL GmbH, OÖFERNGAS.

Southern Europe

enel, ERG, SIRAM, VEOLIA, SOLAR VENTURES, ENERDOS, WHY SOL INVESTMENTS, aet Italia, enoi, HIDEAL PARTNERS, Elettra Investimenti, innowatio, Everwood CAPITAL.

North America & Asia

DULSCO, Msolar, DUKE ENERGY, EEI, EXCEL, Excel Industries Ltd., ENRON, Mercatus, STEP, KOCH INDUSTRIES INC.

The Finadvice management team stands out with over 200 years of professional expertise



Hans Poser

Founder & Managing Director
Zurich

Experience:

30 years, thereof 25 years at Finadvice

Specialization:

Energy and infrastructure, energy trading, storage, PtX, cleantech

Region:

Western Europe and China



Manfred Lerley

Founder & Managing Director
Zurich / Prague

Experience:

29 years, thereof 25 years at Finadvice

Specialization:

Energy and infrastructure, wind development and project financing

Region:

Austria, Eastern Europe, Germany



Jan Strobel

Managing Director
Zurich

Experience:

23 years, thereof 20 years at Finadvice

Specialization:

Energy services, water management and renewables

Region:

Germany, Austria, Switzerland, Benelux



Felix ab Egg

Managing Director
Zurich

Experience:

19 years, thereof 17 years at Finadvice

Specialization:

Renewable energies and grid infrastructure

Region:

Switzerland, Germany, France



Fritz Lehner

Managing Director
Linz

Experience:

25 years, thereof 22 years at Finadvice

Specialization:

infrastructure, water and waste management

Region:

Germany, Austria, Switzerland, Benelux

The Finadvice management team has completed 500 projects in more than 25 countries



Ralf Hülsmann

Managing Director
Dusseldorf

Experience:
20 years, thereof 9
years at Finadvice

Specialization:
Energy and technology
industry

Region:
Germany, Benelux, Asia



Murali Babu

Managing Director
Madurai

Experience:
23 years, thereof 13
years at Finadvice

Specialization:
Oil, agro chemical,
telecommunication
industry

Region:
India, UAE, Western
Africa



Pier Paolo Raimondi

Senior Advisor
Mediterranean

Experience:
29 years, thereof 7
years at Finadvice

Specialization:
Energy and
infrastructure industry,
family offices

Region:
Southern Europe



Jeffrey Altman

Senior Advisor
Zurich / London

Experience:
37 years, thereof 9
years at Finadvice

Specialization:
Energy services, gas,
financing, new business
models

Region:
UK, Europe, USA,
Australia, China



Ingo Queiser

Senior Advisor
Zurich / Frankfurt

Experience:
26 years, thereof 3
years at Finadvice

Specialization:
Clean-tech and
renewable, venture
capital

Region:
Western Europe

Strong expertise and support through our Senior Advisory Council, featuring experienced managers from the energy and utilities industry



Gianni Operto

A veteran utility and clean-tech expert, based out of Zurich and currently acting as the President of AEE Suisse, the Industry Association of Renewables and Efficiency Industries in Switzerland and as a Non-Executive board member at several companies in Germany and Switzerland. Formerly, Mr. Operto was a private equity investor at Good Energies, a venture capitalist at Emerald Technology Ventures, the President and CEO of EWZ, the Zurich municipal electric utility and a long-standing client of Finadvice and held various senior positions with worldwide responsibility at ABB Power Generation. Mr. Operto is a graduate (MS Mech. Eng.) of the ETH Zurich and has completed executive education at LBS.



Dr. Uwe Kolks

Former member of the Management Board of E.ON Energie Deutschland, where he was responsible for the Germany-wide private customer business until 2018 and subsequently for the product, marketing and digital department. Between 2019 and 2022, Uwe Kolks lead the integration of E.ON and innogy as the Transformation Officer for the German sales business. He found his way into the electricity and gas business as a management consultant at Roland Berger & Partner International Management Consultants. Uwe Kolks studied business administration and completed his doctorate as a research assistant at the Justus Liebig University in Gießen.



Nicola De Sanctis

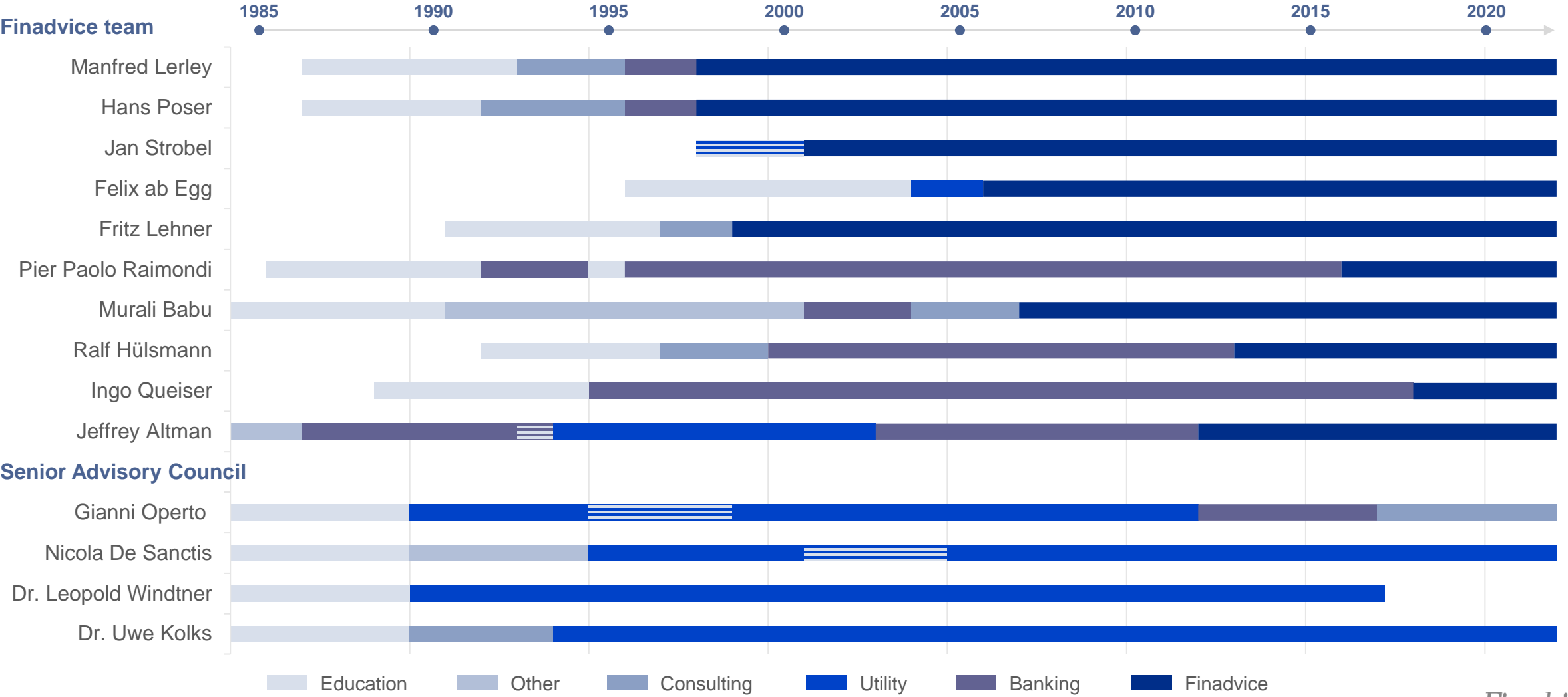
An accomplished senior executive in the energy and utilities sector in Italy, based out of Milan and Bari and currently acting as the Vice-Chairman, CEO and General Manager of Acquedotto Pugliese, the largest water business in Italy and as a Non-Executive Chairman at Delos Power, the Management Company of the infrastructure fund TAGES HELIOS, the third largest photovoltaic player in Italy by assets. Formerly, Mr. De Sanctis was the Chairman and CEO of E.ON Italia, the CEO of IREN the CEO of Edison Energie Speciali, the CEO of the Edison gas business, a Managing Director of Waste Management Italia and held various senior positions at Agusta and Baxter. Mr. De Sanctis is a graduate (MS in Nuclear Eng.) with honors of the University of Pisa and holds an MBA from INSEAD in Fontainebleau.









Dr. Leopold Windtner

A qualified expert in the energy and electricity sector based in Linz, Austria. Mr. Windtner serves as supervisory board chairman and member of several Austrian companies and was for many years chairman of the board and general director of Energie AG Oberösterreich (formerly Oberösterreichische Kraftwerke AG), a long-standing client of Finadvice. Formerly, Mr Windtner held the position of President and then Vice President of the Austrian Electricity Companies Association (Österreichs Energie). Above that Mr. Windtner was active as the President of the Austrian Football Association and Vice President of the Federal Sports Organization. Mr. Windtner graduated in commercial science from the University of World Trade in Vienna and received his doctorate from the Vienna University of Economics and Business.







































































High seniority with 20+ to 30+ years of professional experience as well as a long-standing corporate affiliation



Finadvice transactions from 1999 to 2005

 <p>1999</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of a stake in Stadtwerke Salzburg and merger with SAFE to form Salzburg AG</p>  <p>Buy-side advisory</p>	 <p>1999</p> <p>Enron</p> <p>Set up of an electricity trading cooperation with Elektrizitätswerk Zurich</p>  <p>Buy-side advisory</p>	 <p>1999</p> <p>Enron</p> <p>Set up of an electricity trading cooperation with Industrielle Werke Basel</p>  <p>Buy-side advisory</p>	 <p>1999</p> <p>Kelag</p> <p>Acquisition of 100% of the subsidiary Wärmebetriebe GmbH</p>  <p>Buy-side advisory</p>	 <p>1999</p> <p>EDF</p> <p>Analysis and modelling of European electricity wholesale market</p>  <p>Strategy advisory</p>	 <p>2000</p> <p>State of Upper Austria</p> <p>Partial privatisation of 25.1% of Energie AG Oberösterreich</p>  <p>Sell-side advisory</p>	 <p>2001</p> <p>Électricité de France</p> <p>Valuation of a Slovakian gas company</p>  <p>Valuation</p>	 <p>2002</p> <p>Elektra Birsek Münchenstein</p> <p>Setup of a trading joint venture</p>  <p>Buy-side advisory</p>
 <p>2002</p> <p>Energie Baden-Württemberg AG</p> <p>Acquisition of 25.1% in Heilbronner Versorgungs GmbH</p>  <p>Buy-side advisory</p>	 <p>2002</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of 49.9% in Stadtwerke Wels</p>  <p>Buy-side advisory</p>	 <p>2002</p> <p>Elektrizitätswerk der Stadt Zürich</p> <p>Selection of Statkraft as strategic trading partner</p>  <p>Buy-side advisory</p>	 <p>2003</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of 95.2% in the Czech water company VaK JC</p>  <p>Buy-side advisory</p>	 <p>2003</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of 58.3% in the Czech water company VaK Beroun</p>  <p>Buy-side advisory</p>	 <p>2004</p> <p>E.ON Energie AG</p> <p>Acquisition of REC assets from Energie AG in the Czech Republic</p>  <p>Buy/Sell-side advisory</p>	 <p>2004</p> <p>Energie Baden-Württemberg AG</p> <p>Increase in stake from 24.9% to 40% in Stadtwerke Weinheim</p>  <p>Buy-side advisory</p>	 <p>2004</p> <p>Energie Baden-Württemberg AG</p> <p>Acquisition of 15.05% in MVV Energie AG</p>  <p>Buy-side advisory</p>
 <p>2004</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of waste management activities of RWE Umwelt AG in Hungary</p>  <p>Buy-side advisory</p>	 <p>2004</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of waste management activities of RWE Umwelt AG in the Czech Republic</p>  <p>Buy-side advisory</p>	 <p>2004</p> <p>Elektrizitätswerk der Stadt Zürich</p> <p>Valuation and renegotiation of electricity contracts and power plant participations</p>  <p>Valuation</p>	 <p>2004</p> <p>Veolia Water Deutschland</p> <p>Acquisition of 74.9% in Braunschweiger Versorgungs-AG</p>  <p>Buy-side advisory</p>	 <p>2004</p> <p>Veolia Water Systems</p> <p>Acquisition of the domestic business of WABAG Germany from VA Tech</p>  <p>Buy-side advisory</p>	 <p>2004</p> <p>Veolia Water Systems</p> <p>Acquisition of the domestic business of WABAG France from VA Tech</p>  <p>Buy-side advisory</p>	 <p>2005</p> <p>SMB Wageneder</p> <p>Sale of all shares in the company to financial investors</p>  <p>Sell-side advisory</p>	 <p>2005</p> <p>Dalkia GmbH</p> <p>Sale of parts of the German facility management business to Gegenbauer</p>  <p>Buy-side advisory</p>

























Finadvice transactions from 2005 to 2006

<p>  2005</p> <p>Dalkia GmbH</p> <p>Acquisition of 10 biogas projects</p>  <p>Buy-side advisory</p>	<p>  2005</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of 3 water assets in the Czech Republic</p>  <p>Buy-side advisory</p>	<p>  2005</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of 44.8% in the Hungarian waste company Zöldfok Rt.</p>  <p>Buy-side advisory</p>	<p>  2005</p> <p>Taurino Traktion GmbH</p> <p>Set-up and financing of start-up company for rail cargo transports</p> <p>Target/Investor search</p>	<p>  2005</p> <p>J.C. Neckermann GmbH & Co. KG</p> <p>Financing of a biodiesel plant with a capacity of 100,000 tons p.a.</p>  <p>Sell-side advisory</p>	<p>  2005</p> <p>AVE</p> <p>Acquisition of animal incineration plant TKV Regau</p>  <p>Buy-side advisory</p>	<p>  2005</p> <p>BVT</p> <p>Advice to the private investors bvt and VASA in the restructuring process of Stadtwerke Cottbus</p>  <p>Strategy advisory</p>	<p>  2005</p> <p>E.ON Czech Holding</p> <p>Raiffeisen Impuls Leasing bought 100% in EFIS a.s.</p>  <p>Sell-side advisory</p>
<p>  2006</p> <p>Energie Baden-Württemberg AG</p> <p>Acquisition of 10% in Stadtwerke Schwetzingen</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>AVE</p> <p>Acquisition of 100% in Austrian waste company Eigl</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>Energie Baden-Württemberg AG</p> <p>Acquisition of 50% in Gasversorgung Sachsenheim</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>Republic of Macedonia</p> <p>Sale of 90% in ESM AD Elektrostapanstvo na Makedonija to EVN AG</p>  <p>Sell-side advisory</p>	<p>  2006</p> <p>AVE</p> <p>Acquisition of 100% in the Austrian waste companies Bachleitner and Faltinger</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>E.ON Czech Holding</p> <p>Acquisition of shares in the Czech gas company JCP</p>  <p>Buy/Sell-side advisory</p>	<p>  2006</p> <p>Energie Baden-Württemberg AG</p> <p>Audit of a management data base</p>  <p>Strategy advisory</p>	<p>  2006</p> <p>Stadtwerke Düsseldorf</p> <p>Acquisition of Remondis Bergische Region through its participation ATG & Rosendahl</p>  <p>Buy-side advisory</p>
<p>  2006</p> <p>Stadtwerke Düsseldorf</p> <p>Acquisition of Remondis branch in Langenfeld through its participation AWISTA GmbH</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>Energie Baden-Württemberg AG</p> <p>Acquisition of 30% in Stadtwerke Bad Herrenalb</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>Regio Energie Solothurn</p> <p>Valuation and renegotiation of electricity contracts and power plant participations</p>	<p>  2006</p> <p>Energie Baden-Württemberg AG</p> <p>Merger of assets with Energieversorgung Rottenburg</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>AVE Czech Republic</p> <p>Acquisition of communal waste company TSM Ústí nad Labem</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>Arriva</p> <p>Acquisition of 100% in bus company Transcentrum bus, spol. s.r.o.</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>Energie Baden-Württemberg AG</p> <p>Acquisition of 50% of Energieversorgung Gaildorf from Thüga</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>AVE Czech Republic</p> <p>Acquisition of waste company Kattenbeck s.r.o.</p>  <p>Buy-side advisory</p>







Finadvice transactions from 2006 to 2008

<p>  2006</p> <p>AVE Czech Republic</p> <p>Acquisition of waste company REKKA s.r.o.</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>AVE Czech Republic</p> <p>Acquisition of waste company TESCO Jindřichův Hradec</p>  <p>Buy-side advisory</p>	<p>  2006</p> <p>AVE Czech Republic</p> <p>Acquisition of waste company Frymes Technické služby s.r.o.</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>AVE Czech Republic</p> <p>Acquisition of a waste company TSM Kolín</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>AVE Czech Republic</p> <p>Acquisition of a waste company ZSS a.s.</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>AVE Czech Republic</p> <p>Acquisition of a waste company Fortygo s.r.o.</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of a heat company Kremnické tepelné hospodárstvo</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>Arriva</p> <p>Acquisition of 100% in bus company Bosak Bus, spol. s.r.o.</p>  <p>Buy-side advisory</p>
<p>  2007</p> <p>Arriva</p> <p>Acquisition of 100% in bus company Osnado, spol. s.r.o.</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>Dalkia</p> <p>Acquisition of 100% in Biomassekraftwerk Delitzsch</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>GuD Timelkam GmbH</p> <p>Sale of 30% generation capacity of the 400MW gas and steam plant Timelkam</p>  <p>Sell-side advisory</p>	<p>  2007</p> <p>Power Tower Leasing</p> <p>Arrangement of Financing of the new Energie AG headquarters ("Power Tower Leasing")</p>  <p>Target/Investor search</p>	<p>  2007</p> <p>Croma Pharma</p> <p>Acquisition of 100% in the optical business of the French company Cornéal</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>AVE Slovakia</p> <p>Acquisition of a majority in a waste company VODS</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>Meinl Internat. Power</p> <p>24% participation in Vasarosnameny CCGT power plant project (subcontractor)</p>  <p>Buy-side advisory</p>	<p>  2007</p> <p>Energie Baden-Württemberg AG</p> <p>Merger of distribution assets in Calw into Energie Calw GmbH</p>  <p>Buy-side advisory</p>
<p>  2008</p> <p>Arriva</p> <p>Acquisition of 100% in bus company Eurobus Invest Holding</p>  <p>Buy-side advisory</p>	<p>  2008</p> <p>Dalkia</p> <p>Acquisition of ABB division Distributed Energy</p>  <p>Buy-side advisory</p>	<p>  2008</p> <p>EWZ</p> <p>Acquisition of three wind turbines in Crussow from financial investor</p>  <p>Buy-side advisory</p>	<p>  2008</p> <p>Sustec Industries</p> <p>Sale of the CCGT CHP plant in Schwarze Pumpe to Atel</p>  <p>Sell-side advisory</p>	<p>  2008</p> <p>AVE Czech Republic</p> <p>Acquisition of a waste company from Remondis CZ</p>  <p>Buy-side advisory</p>	<p>  2008</p> <p>AVE Czech Republic</p> <p>Acquisition of the waste company Odpady 98 s.r.o.</p>  <p>Buy-side advisory</p>	<p>  2008</p> <p>Energie Baden-Württemberg AG</p> <p>Acquisition of 50% of Energieversorgung Gaildorf from Thüga</p>  <p>Buy-side advisory</p>	<p>  2008</p> <p>AVE Czech Republic</p> <p>Acquisition of the waste company Plast Servis</p>  <p>Buy-side advisory</p>



















Finadvice transactions from 2008 to 2010

<p> 2008</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of a heat company in Vimperk</p> <p>ENERGIE AG Oberösterreich</p> <p>Buy-side advisory</p>	<p> 2008</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of the heat company Sateza</p> <p>ENERGIE AG Oberösterreich</p> <p>Buy-side advisory</p>	<p> 2008</p> <p>Energie AG Oberösterreich</p> <p>Acquisition of the water company 1.JVS</p> <p>ENERGIE AG Oberösterreich</p> <p>Buy-side advisory</p>	<p> 2008</p> <p>BS Energy</p> <p>Investment decision regarding the construction of a CCGT plant</p> <p>BS ENERGY</p> <p>Business planning</p>	<p> 2008</p> <p>AVE Czech Republic</p> <p>Acquisition of the waste company Komunální služby Hořovice s.r.o.</p> <p>AVE</p> <p>Buy-side advisory</p>	<p> 2008</p> <p>Eduard Kettner GmbH</p> <p>Sale of 82,7% of Eduard Kettner GmbH to Schmid Industrieholding GmbH</p> <p>Kettner</p> <p>Sell-side advisory</p>	<p> 2008</p> <p>SBM Mineral Processing GmbH</p> <p>Sale of 60% of SBM Mineral Processing GmbH to the Management</p> <p>SBM MINERAL PROCESSING</p> <p>Sell-side advisory</p>	<p> 2008</p> <p>Fair Energy GmbH</p> <p>Acquisition of 40% in IFEA – „Institut für Energieausweise GmbH“</p> <p>FAIRENERGY</p> <p>Buy-side advisory</p>
<p> 2008</p> <p>EAG Oberösterr and OÖ Ferngas AG</p> <p>Asset swap in OÖ Ferngas AG with OMV AG</p> <p>ENERGIE AG Oberösterreich OÖ FERN GAS</p> <p>Asset swap advisory</p>	<p> 2009</p> <p>Swisspower</p> <p>Renewable energy opportunities review</p> <p>swisspower</p> <p>Strategy advisory</p>	<p> 2009</p> <p>Energie Thun AG</p> <p>Electricity procurement strategy and contract valuation</p> <p>energie thun da wo du bist</p> <p>Advisory / Valuation</p>	<p> 2009</p> <p>BS Energy</p> <p>Valuation of electricity procurement contract</p> <p>BS ENERGY</p> <p>Valuation</p>	<p> 2009</p> <p>FACC AG</p> <p>Sale of 91% of FACC AG to the Chinese investors XAC and ATL</p> <p>FACC</p> <p>Sell-side advisory</p>	<p> 2009</p> <p>Karriere.at Informationsdienstleistung GmbH</p> <p>Sale of 49% of karriere.at GmbH to jobs.ch AG</p> <p>AVE</p> <p>Sell-side advisory</p>	<p> 2009</p> <p>Nutzfahrzeuge Rohr GmbH</p> <p>Sale of 100% of shares to VMS GmbH and Oberbank Opportunity Fonds</p> <p>ROHR SPEZIALFAHRZEUGE GMBH GERMANY</p> <p>Sell-side advisory</p>	<p> 2009</p> <p>Soravia Group</p> <p>Acquisition of 100% of VVT Vermögensverwaltung GmbH</p> <p>SORAVIA</p> <p>Buy-side advisory</p>
<p> 2009</p> <p>Saatbau Linz OÖ Landes Saatbau-genossenschaft</p> <p>Acquisition of 80% of the Polish Centrala Nasienna Sp. z o.o.</p> <p>SAATBAU Saat gut, Ernte gut.</p> <p>Buy-side advisory</p>	<p> 2009</p> <p>Energie AG Teplo</p> <p>Acquisition of the heat company Tehor s.r.o.</p> <p>ENERGIE AG Oberösterreich</p> <p>Buy-side advisory</p>	<p> 2009</p> <p>Energie AG Water</p> <p>Acquisition of the water company VHOS a.s.</p> <p>ENERGIE AG Oberösterreich</p> <p>Buy-side advisory</p>	<p> 2009</p> <p>AVE Czech Republic</p> <p>Acquisition of the incinerator company Synthos Kralupy</p> <p>AVE</p> <p>Buy-side advisory</p>	<p> 2009</p> <p>AVE Czech Republic</p> <p>Acquisition of the waste company Ropo s.r.o.</p> <p>AVE</p> <p>Buy-side advisory</p>	<p> 2009</p> <p>Energie AG OÖ Wärme GmbH</p> <p>Investment in Geothermie Ried Bohrung GmbH</p> <p>ENERGIE AG Oberösterreich</p> <p>Valuation</p>	<p> 2010</p> <p>Wasserwerke Zug AG & Energie Thun AG</p> <p>Acquisition of a stake in BVT Windpark Sustrum /Renkenberge GmbH & Co. KG with 48MW</p> <p>WWZ energie thun da wo du bist</p> <p>Buy-side advisory</p>	<p> 2010</p> <p>Erdgas Zürich AG</p> <p>Acquisition of a majority stake in geothermal company Thermatech AG</p> <p>erdgaszürich</p> <p>Buy-side advisory</p>

Finadvice transactions from 2010 to 2012

  2010 Q-Cells Clean Sourcing GmbH Sale of Q-Cells Clean Sourcing GmbH to Terajoule Energy  Sell-side advisory	  2010 Ebner Industrieofenbau Acquisition of 100% of the company Gautschi Engineering  Buy-side advisory	  2010 Augustin Network Acquisition of the Logwin Road&Rail business  Buy-side advisory	  2010 OÖ Biodiesel GmbH Sale of 95% of OÖ Biodiesel GmbH to Bulmarket DM Ltd.  Sell-side advisory	  2011 SolarFuel GmbH First external capital increase with strategic and private investors  Buy-side advisory	  2011 Swisspower Set-up of holding company Swisspower Renewables  Sell-side advisory	  2011 Hideal Partners Disposal of a portfolio of biogas power plants  Sell-side advisory	  2011 LKW Liechtensteinische Kraftwerke Closing of long-term power contract  Buy-side advisory
  2011 SWH Strom und Biomasse aus Holz GmbH Sale of Alternative Energie Salzburg GmbH to Kelag Wärme GmbH Sell-side advisory	  2011 SWH Strom und Biomasse aus Holz GmbH Sale Biowärme Friesach GmbH to Kelag Wärme GmbH Sell-side advisory	  2011 SWH Strom und Biomasse aus Holz GmbH Sale of 3MW biomass heating plant Mondsee to Kelag Wärme GmbH Sell-side advisory	  2011 SWH Strom und Biomasse aus Holz GmbH Sale of 2MW biomass heating plant Aflenz to Leopold MS.Transporte Sell-side advisory	  2011 SWH Strom und Biomasse aus Holz GmbH Sale of 1MW biomass heating plant Pfunds to GEM mbH Sell-side advisory	  2011 Navex GmbH Creation and financing of online power broker  Investor search	  2011 AVE Czech Republic Acquisition of the landfill company Zitas s.r.o.  Buy-side advisory	  2011 AVE Czech Republic Acquisition of the waste company EKO BIO s.r.o.  Buy-side advisory
  2011 IBA, WWZ, LKW Acquisition of 24% in Repartner AG  Buy-side advisory	  2011 IWB Acquisition of a portfolio of wind power plants  Buy-side advisory	  2012 pepcom GmbH Acquisition of 100% of HLkomm from Stadtwerke Leipzig  Buy-side advisory	  2012 SW Schaffhausen und Neuhausen a. Rhf. Preparation of public referendum on renewable investments  Strategy advisory	  2012 Erdgas Zürich AG Acquisition of majority of etwag  Buy-side advisory	  2012 Veolia Wasser Defence of BWB against Federal Cartel Office  Buy-side advisory	  2012 OÖ.Gas-Wärme GmbH Acquisition of 100% of shares of Biowärme B3 GmbH  Buy-side advisory	  2012 SWH Strom und Biomasse aus Holz GmbH Sale of Biomasseheizkraftwerk SBH-Ennsdorf Sell-side advisory
































































Finadvice transactions from 2012 to 2015

<p>  2012</p> <p>AVE Czech Republic</p> <p>Acquisition of the waste company ADOS a.s.</p>  <p>Buy-side advisory</p>	<p>  2012</p> <p>NOVOFRUCT SK, s.r.o.</p> <p>Sale of 70% of a leading process food producer Novofrucht s.r.o.</p>  <p>Sell-side advisory</p>	<p>  2012</p> <p>Swisspower Renewables</p> <p>Asset Management and project financing of wind farm Hof</p>  <p>Asset management</p>	<p>  2012</p> <p>Erdgas Zürich AG</p> <p>Acquisition of the gas utility GASWERK HERISAU AG</p>  <p>Buy-side advisory</p>	<p>  2013</p> <p>Dalkia GmbH</p> <p>Sale of German CHP portfolio to Enercity Contracting</p>  <p>Sell-side advisory</p>	<p>  2013</p> <p>Kleinkraftwerk Birseck AG</p> <p>Acquisition of a PV-Project with 2MWp on a building of Feldschlösschen</p>  <p>Buy-side advisory</p>	<p>  2013</p> <p>Hamburger Wasser</p> <p>Renewable investment options</p>  <p>Sell-side advisory</p>	<p>  2013</p> <p>ETOGAS GmbH</p> <p>Delivers the first and the world's largest Power-to-Gas-plant with 6MW to Audi AG</p>  <p>Business planning</p>
<p>  2013</p> <p>Veolia Wasser</p> <p>Sale of 50% RVB (24.95% in Berliner Wasserbetriebe) stake to Land Berlin</p>  <p>Sell-side advisory</p>	<p>  2013</p> <p>EWZ</p> <p>Restructuring of power trading and sales division</p>  <p>Strategy advisory</p>	<p>  2013</p> <p>Ago Energie + Anlagen</p> <p>Disposal of a biomass project.</p>  <p>Sell-side advisory</p>	<p>  2014</p> <p>River Basin Energy Inc.</p> <p>Cooperation with BSI Energy for testing the co-firing of bio coal in conventional power plants</p>  <p>Strategy advisory</p>	<p>  2014</p> <p>KKB</p> <p>Market-entry strategy for the Italian hydro market</p>  <p>Valuation</p>	<p>  2014</p> <p>Migros-Pensionskasse</p> <p>Second Opinion on evaluation of an Infrastructure Fund</p>  <p>Buy-side advisory</p>	<p>  2014</p> <p>Edison Electric Institute</p> <p>Study on German energy transition</p>  <p>Strategy advisory</p>	<p>  2014</p> <p>Swisspower Renewables AG</p> <p>Acquisition of a wind farm portfolio with a total installed capacity of 150.3MW in Germany</p>  <p>Buy-side advisory</p>
<p>  2014</p> <p>Swisspower Renewables AG</p> <p>Debt financing for a wind farm portfolio with a total installed capacity of 150.3MW in Germany</p>  <p>Investor search</p>	<p>  2014</p> <p>Clean Energy Sourcing</p> <p>Simulation of power storage options</p>  <p>Sell-side advisory</p>	<p>  2014</p> <p>EWZ</p> <p>Risk management of power trading and sales</p>  <p>Strategy advisory</p>	<p>  2014</p> <p>Superlas International GmbH</p> <p>Sale of international hose sales company to Trelleborg AB</p>  <p>Sell-side advisory</p>	<p>  2014</p> <p>Energie AG OÖ & PÜSPÖK Group</p> <p>Acquisition of two wind farms with a total installed capacity of 25.7MW in Austria</p>  <p>Buy-side advisory</p>	<p>  2014</p> <p>Martifer USA</p> <p>Financial valuation of a 1,200MW portfolio of PV projects</p>  <p>Valuation</p>	<p>  2015</p> <p>Energos</p> <p>Funding of a portfolio of energy efficiency projects</p>  <p>Sell-side advisory</p>	<p>  2015</p> <p>Innowatio SpA</p> <p>Acquisition of a 12.5% stake in Clean Energy Sourcing AG</p>  <p>Buy-side advisory</p>

Finadvice transactions from 2015 to 2019

  2015 Axpo Power AG Acquisition of 100% of wind farm developer & operator Volkswind GmbH  Buy-side advisory	  2015 aet Disposal of a power generation portfolio (biomass and CHP plants)  Sell-side advisory	  2016 Hamburg Wasser Strategic planning  Valuation	  2016 Hamburg Energie Strategic planning  Valuation	  2016 Innowatio SpA Acquisition of a 87.5% stake in Clean Energy Sourcing AG.  Buy-side advisory	  2016 Gazu GmbH Sale of 13 CNG stations in Germany and setup of a strategic partnership with Pitpoint BV  Sell-side advisory	  2016 Luftmeister GmbH A-round capital increase  Sell-side advisory	  2016 Österreichische Bundesforste AG Fundraising of €36.7 mln for a wind farm with a total installed capacity of 42MW in Austria  Financing
  2016 VIVATIS Holding AG Sale of 100% R & S Gourmet Express Vertriebs GmbH stake to KRÖSWANG GmbH  Sell-side advisory	  2016 ETOGAS GmbH Sale of all its assets to Hitachi Zosen Inova  Sell-side advisory	  2017 BioMa Energie AG Sale of its biomass heating plant in Ernsthofen to EVN AG  Sell-side advisory	  2017 BVT & e-wikom Sale of a wind farm with a total installed capacity of 16.8MW to Commerz Real  Sell-side advisory	  2017 Swisspower Renewables AG Fund raising and capital increase of approx. CHF100 mln  Sell-side advisory	  2017 Volkswagen AG Defence of Volkswagen AG in a legal dispute with an energy supplier  Strategy advisory	  2018 Luftmeister GmbH Sale of stake in Luftmeister to Danpower Group  Valuation	  2018 Energie 360° AG Acquisition of 100% of Engine Power Systems Thomsen & Co. GmbH  Buy-side advisory
  2018 Yousave Sale of its energy efficiency and flexibility management business to ENEL X  Buy-side advisory	  2018 Efko Group Sale of stake in Fischer Konserven GmbH to Mamminger group  Sell-side advisory	  2018 Efko Group Takeover of the operational business of Zimmermann Gemüse-verwertungs GesmbH  Buy-side advisory	  2018 Howard Energy Co., Inc. Sale of 100% of ECS Energieconsulting und Service GmbH, Dresden to Getec Group  Sell-side advisory	  2018 Enercity Contracting Sale of six CNG filling stations to OrangeGas Germany GmbH  Sell-side advisory	  2018 NovaJoule Sas Acquisition of a 45MW gas-fired peaking plant  Buy-side advisory	  2019 NexWafe GmbH Placement of a €5 mln convertible loan  Sell-side advisory	  2019 Mercatus, Inc. Strategic Advisory  Strategy advisory

Finadvice transactions from 2020 to 2022

<p>  2020</p> <p>Everwood Capital</p> <p>International funding strategy with respect to fund IV and V</p>  <p>Strategy advisory</p>	<p>  2020</p> <p>VoltStorage GmbH</p> <p>Financial advisor to VoltStorage GmbH on a capital increase of €6 mln by Bayern Kapital (among others)</p>  <p>Sell-side advisory</p>	<p>  2020</p> <p>NexWafe GmbH</p> <p>Financial advisory to NexWafe GmbH on its €10 mln capital increase (Round B)</p>  <p>Sell-side advisory</p>	<p>  2021</p> <p>Finadvice AG</p> <p>Sale of a 300MW wind project to VSB Group</p>  <p>Sell-side advisory</p>	<p>  2021</p> <p>akvola Technologies GmbH</p> <p>Asset sale of akvola to Steffen Hartmann Recyclingtechnologien GmbH</p>  <p>Valuation</p>	<p>  2021</p> <p>ProCom GmbH</p> <p>Capital increase and sale of 100% of Procom to Value</p>  <p>Sell-side advisory</p>	<p>  2021</p> <p>SVEVIND AB</p> <p>Development of renewable power-to-gas plants</p>  <p>Valuation</p>	<p>  2021</p> <p>&ever GmbH</p> <p>Sale of 100% of &ever to Kalera</p>  <p>Valuation</p>
<p>  2021</p> <p>Volta Trucks AB</p> <p>Financial advisor to Volta Trucks in their €37 mln Series B</p>  <p>Financial advisory</p>	<p>  2021</p> <p>Younergy Solar AG</p> <p>Financing round of CHF4 mln by a group of investors</p>  <p>Financial advisory</p>	<p>  2021</p> <p>RWTH Aachen Campus West</p> <p>Tender of heating and cooling supply</p>  <p>Strategy advisory</p>	<p>  2021</p> <p>NovaWatt SAS</p> <p>Financial modelling and strategy €7 mln</p>  <p>Sell-side advisory</p>	<p>  2021</p> <p>Volocopter GmbH</p> <p>Financial advisor to Volocopter in their €200 mln Series D</p>  <p>Financial advisory</p>	<p>  2021</p> <p>Whysol Investments</p> <p>Structuring of a €360 mln fund (Lux RAIF) focused on Renewable energy</p>  <p>Financial advisory</p>	<p>  2022</p> <p>KGAL</p> <p>Acquisition of a 50% stake in GP Joule Projects with a project pipeline of +3000MW</p>  <p>Buy-side advisory</p>	<p>  2022</p> <p>Infrasolid</p> <p>Capital increase and share sale to IST Group</p>  <p>Sell-side advisory</p>
<p>  2022</p> <p>Volta Trucks AB</p> <p>Financial advisor to Volta Trucks in their €240 mln Series C</p>  <p>Financial advisory</p>	<p>  2022</p> <p>Luftmeister</p> <p>Walcher Meßtechnik and Smart Energy Innovationsfonds sold their shares to Danpower</p>  <p>Sell-side advisory</p>	<p>  2022</p> <p>Mobility</p> <p>Strategy advisory for the electrification of the largest Swiss car sharing vehicle fleet</p>  <p>Strategy advisory</p>	<p>  2022</p> <p>RoBoTec PTC</p> <p>Placement of a € 7 million capital increase</p>  <p>Sell-Side Advisory</p>	<p>  2022</p> <p>Volocopter GmbH</p> <p>Financial advisor to Volocopter in their Series E (target €500 mln)</p>  <p>Financial advisory</p>			

Office contact details



Finadvice

Zurich

Finadvice AG
Soodstrasse 55 | CH-8134 Adliswil

Phone: +41 43 377 1000
office@finadvice.ch

Finadvice

Linz

Finadvice Financial Advisory GmbH
Landstrasse 57 | A-4020 Linz

Phone: +43 732 652 955
office@finadvice.at

Finadvice

Duesseldorf

Finadvice GmbH
Speditionstraße 21 | D-40221 Düsseldorf

Phone: +49 221 1717 4552
duesseldorf@finadvice.de

Finadvice

Warsaw

Finadvice Polska Sp. z o.o
ul. Konduktorska 18/5 | PL-00-775 Warsaw

Phone: +48 22 622 5017
office@finadvice.pl

Finadvice

Prague

Finadvice s.r.o.
Jungmannova 745/24 Nové Město
CZ-110 00 Prague 1

Phone: +420 224 946 087
office@finadvice.cz

Finadvice

Mediterranean Region

Finadvice Mediterranean GmbH
Im Winkel 6 | CH-8807 Freienbach

Phone: +41 79 858 22 98
pp.raimondi@finadvice.ch

Finadvice

Madurai

Finadvice India
Vengalakadai Str. 23 | I-625 001 Madurai

Phone: +91 944 261 5253
a.muralibabu@finadvice.in